**Map for Quick Start Basics Class**

(2 pages with room for notes)

**10 Core Basics**

1. Get Started Right

2. Be Here A Year From Now

3. Personal Development

4. Market Daily

5. Present Daily

6. Attend A Weekly Presentation

7. Attend A Weekly Quick Start Basic Training

8. Attend A Monthly Regional Training

9. Attend All Conventions

10. Create A Monthly M.A.P. (Massive Action Plan)

**5 Things to Know First**

1. Be Core.

A. Are you doing everything?  
B. Are you consistent?  
C. Are you teaching this to your team?

2. Start People Right.

They will ask:  
A. Can I do what you did to get started?  
B. Do I have the time to do what you just did?  
C. Am I OK doing this to freinds, family, and neighbors?

3. Obey the Laws of Duplication

A. It must work instantly and be teachable in 30-60 minutes.  
B. It must work 10 levels below me.  
C. It must work with people I don't know.  
D. It must work 1,000 miles away.  
E. It must work from an amateur to professional and vice versa.

4. Protect Your Team

Keep it:  
A. Easy  
B. Simple  
C. Duplicatable

5. Know the Growth Cycle

A. Learn  
B. Do  
C. Model  
D. Teach